SALES CONSULTANT JOB DESCRIPTION

DEPARTMENT: SALES

JOB TITLE: Commission Based Sales Consultant

JOB TITLE: THIS POSITION REPORTS TO: Sales Manager

BRIEF DESCRIPTION OF JOB PURPOSE:

- Greeting customers
- Advising customers on products
- Providing the best customer service possible
- Handling claims
- Follow up on leads generated internally
- Building customer loyalty
- Updating sales logs
- Receive proof of payment
- Attract new customers
- Maximise sales revenue and profitability by achieving agreed sales targets and prices.

QUALIFICATIONS, EXPERIENCE, COMPETENCIES:

Qualifications:
Grade 12
Sales Diploma or Equivalence

Essentials:
- Laptop with Internet Access
- Have own vehicle

Experience:
- 1 year or more experience within a target driven environment

Knowledge:
- Computer knowledge, specifically MS office applications
- Finance
- IT

Skills:
- Superior people skills
- Excellent motivational Skills
- Strong leadership Skills
- Excellent organisational Skills
- Sound written and verbal communication skills
Leadership competencies:

- Drive and energy
- Initiating action
- Cross-cultural awareness
- Organisational understanding
- Product understanding
- Strategic focus
- Decisive insight
- Communication skills

Please send all Curriculum Vitae (CV’s) and any queries to careers@pretune.co.za.

Application Deadline: 9 April 2013